



November 25, 2011

Dear MAP Software Customer:

Autodesk has acquired Micro Application Packages Ltd. (“MAP Software”), the makers of software that supports fabrication and construction for the mechanical, electrical and plumbing (MEP) industry. Autodesk is a leader in 2D and 3D design and engineering software, and provides many tools to the manufacturing, building and construction industries enabling customers to design, visualize, and simulate their ideas before they’re ever built or created. The acquisition of MAP Software helps Autodesk support the evolution to model-based design workflows among MEP contractors, engineers, designers and fabricators who provide design, detailing, estimating and manufacturing services for MEP systems. Adding MAP Software products to the Autodesk portfolio provides additional tools for building systems design and fabrication, which complements existing AutoCAD®, AutoCAD® MEP and Autodesk® Revit® MEP project lifecycle workflows.

Over the coming months, we will integrate the MAP Software business into Autodesk. Below are details of our proposed integration plan. It is our priority to make sure that that we minimize any disruption to your business operations.

MAP Software Product Integration

Autodesk will continue to sell the MAP Software products as standalone products extending our current MEP Engineering portfolio of solutions. The MAP Software products will continue to support industry workflows through interoperability with AutoCAD, AutoCAD MEP and Autodesk Revit MEP. In addition, we are evaluating further integration of the MAP Software products within the MEP Engineering portfolio to enhance user experiences and improve interoperability between platforms. Areas of duplication between Autodesk’s MEP Engineering products and MAP Software products are also being evaluated with the intent to continue to support current customer workflows while delivering an integrated BIM solution.

As part of the initial integration process, and in order to establish strategic alignment with Autodesk’s MEP Engineering product portfolio, the MAP Software portfolio has been simplified with a focus on the core products of CAMep+, FABmep+, ESTmep+ and CAMduct. Additionally, the various add-on modules and options have been made inclusive to the core products. Existing customers active on maintenance will receive direct communication through MAP Software regarding their license and maintenance contracts. Refer to **Table 1** for product simplification details.



Customer Support

Autodesk and MAP Software are committed to supporting all existing MAP Software customers. Your MAP Software support contacts remain unchanged at this time. For any support questions, customers should continue to work with the existing channel partner or MAP Software directly according to your maintenance agreement. As the integration of MAP Software products into Autodesk continues, we are working to ensure that appropriate migration plans are in place to support existing MAP Software customers. We will continue to provide support to help make the transition as smooth as possible for existing users. Please visit [MAP Software's](#) website to learn more as additional information comes available.

Product Simplification Matrix				
Migration of products <i>(Example: A user with a license of CADduct will now be fulfilled with a license of CADmep+)</i>				
CAD Products	Manufacturing Products			Estimating Products
CADduct CADmech CADelec CADmep+	CADmep+	FABduct FABmech FABmep+	FABmep+	CAMduct CAMduct
			P/M Level 1 P/M Level 2 P/M Level 2 ADV P/M Level 3 P/M Level 3 ADV	Profile Master
				ESTduct ESTmech ESTelec ESTmep+
				ESTmep+
Migration of options/modules <i>(Example: Barcode Printing now an inclusive feature with no need to purchase as an add-on option)</i>				
Option/Module	Feature Enabled in Core Products			
	CADmep+	FABmep+	CAMduct	ESTmep+
EST Connect / Costing in CAD	√			
Job-Site / ONSite (Trimble Output)	√	√		
Barcode Printing	√	√	√	√
Ductboard (Patterns + Processing)	√	√	√	√
Scripting	√	√	√	√
Database Output	√	√	√	√
Trace Take Off / Estimating		√		√
Ceiling Grid Layout		√		
Constructicad		√		
Orbitor Validator		√		
Coil Line / Decoiler Output			√	
Job Costing			√	
Pmcut			√	
Additional Post Processor(s)			√	
Surveying				√
Additional Product Simplification Information				
Remote Entry, Trackit, and CAMlite continue to be made available as stand alone offerings				
Profile Master inclusive of the following features: Manual Nesting, Automatic Nesting, Advanced Multi-Torch Nesting, Chain+Bridge Cutting, Sheet Management (Plate & Remants), Shear Nesting, Raster to Vector Converter, DSTV File Import				

Table 1



MAP Software Purchasing

For the time being Autodesk intends to maintain the existing distribution and sales channel for the MAP Software products. MAP Software products are distributed by a small number of specialized partners in certain countries in AMER, EMEA and APAC. In addition, these products are sold by direct sales teams working directly with end customers in some countries. MAP Software's Channel Partners provide a total solution to the customer including the MAP Software products and services, implementation services as well as Technical Support. Autodesk is evaluating the best way to integrate MAP Software's products and technology and we will be providing updates, as and when they become available during the upcoming year.

Please also feel free to contact us personally with any questions or concerns. Thank you for your business.

Sincerely,

Stuart Barcock

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On Behalf of the MAP Management Team

